

A close-up photograph of a salad bar. In the foreground, a white plate is filled with a fresh salad of green and purple leafy vegetables, cherry tomatoes, and cheese. Behind the plate, several metal trays contain various salad ingredients: red cherry tomatoes, yellow cherry tomatoes, a mix of green and purple leafy vegetables, and a tray of green olives. A hand is visible on the left holding the plate, and another hand is visible on the right holding a spoon over the olives.

DAYTON

FOOD & BEVERAGE solution provider



Co-funded by
the European Union



COMPANY

Dayton Group is 101 years old Finnish family owned group of companies. Dayton Group focuses mainly on serving customers within food retailing, food based industry and fast food

OUR VALUES

Our values lay the cultural foundation for how we operate as a group

Trust in people:

We want to be known for our great people

Total service commitment:

We want to be known for always keeping our promises

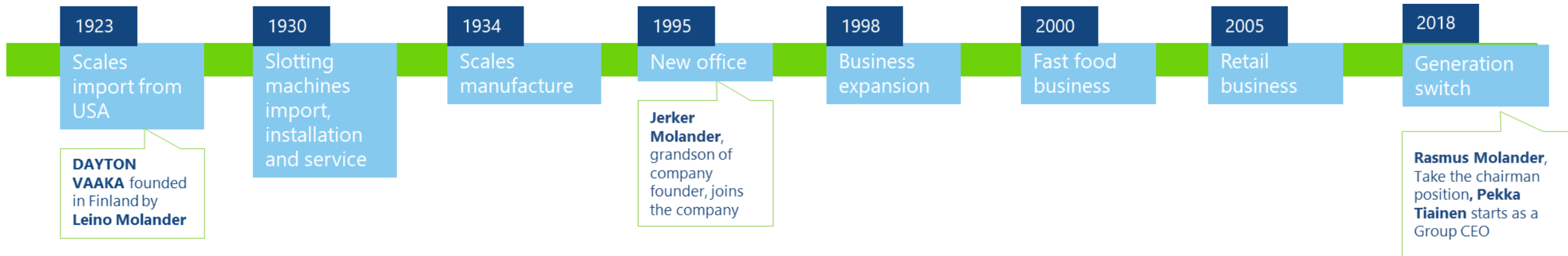
Sustained profitability:

We want to be known as a financially strong company

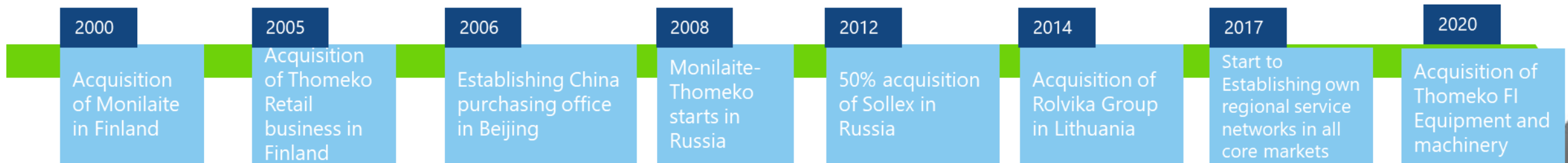


HISTORY AND GROWTH

Dayton Group: international strength and a century of experience:



Dayton Group organic growth is supported by successful acquisitions:



GROUP STRUCTURE




The infographic is a 2x4 grid of colored squares (light blue and dark blue) overlaid on a background image of a food preparation area. The background shows hands, a salad bowl, and trays of olives and lettuce. The grid contains the following text:

~300 Employees	16 Locations	Active in 14 Countries	Equipment 40% of total sales Ongoing business 60% of total sales
75 000 Service calls	Over 2000 Locations under service contracts	~ 51 m€	Leading company in food retail, food industry and fast food

STRONG MARKET PRESENCE



 CENTRAL COUNTRY OFFICE

 PRODUCTION FACILITIES

 SERVICE IN SALES DEPARTMENT

 PURCHASING DEPARTMENT

BUSINESS ACTIVITIES

EQUIPMENT SALES



SS & PLUG IN PRODUCTION



PACKAGING MATERIAL



CONSUMER GOODS – only FI



INDUSTRY SALES



Bizerba
Software

AFTER SALES SERVICE



OUR BRAND PORTFOLIO; RETAIL & HORECA

BIZERBA



ubert



Scotsman



ugolini

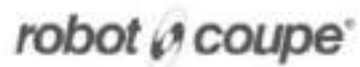


Retailers Food
Processing industry

HoReCa &
Fast food industry



HOSHIZAKI



DAYTON

THE BUILDING BLOCKS OF OUR STRATEGY

The WHAT



"If someone eats or drinks something"
Dayton has a role



Always bundle



In sustainable way

OUR AMBITION

If someone eats or drinks something – Dayton has a role

The HOW

Grow topline

Efficiency to the next level

The Best Service company

In sustainable way

OUR FOCUS

Always bundle the offering and strength our service role with all customers

The WHY



OUR PURPOSE

Dayton is the most desirable partner among customers with high employee's engagement

The TEAM



ALIGNMENT, ACCOUNTABILITY & ACTION

Our behaviours and ways of working enable a team-based winning culture



72
Employees

3
Locations

24/7
Service

SERVICE
@COFFEE
@REFRIGERATING
@SCALES
@FOOD TECHNOLOGICAL
EQUIPMENT

18 000
Service calls

Over
500
Locations under
service contracts

~ 9 m€

Leading
company in
food retail,
food industry
and fast food

STRONG MARKET PRESENCE IN LATVIA



CENTRAL COUNTRY OFFICE



SERVICE IN SALES DEPARTMENT

Stainless Steel Furniture solutions



Wide range of stainless steel products :

- food supermarkets
- public catering institutions
- food industry workshops
- medical and pharmaceutical institutions
- non-food stores (clothing and luxury-goods stores).

Services

Laser cutting

Profile and
steel cutting

Bending

Pipe polishing
and burnishing

Welding

Turning

Pipe bending

Trimming

Pipe rolling

Sawing

Shop Fitting & Technological solutions



Professional expertise based on many years experience:

- Turn key solutions for professional kitchens,
- In-store Baking specialist
- Specialist in Frozen beverages;
- Leading supplier of Weighing solutions;
- Supplier of traditional shop fittings, shelving systems, trolleys, checkouts.

Refrigeration solutions & Projecting



- Engineering, installation and after-sales services of refrigeration systems for retailers and industry.
- Manufacture of compressor packs, coldroom doors, electric panels and control boards.
- More than 500 reliable and cost-effective refrigeration systems in 4 countries.
- CO2 refrigeration technology leaders in the Baltics.
- Turn-key projects with cooling furniture.

After sales service



- 106 service technicians with vans and spare part inventory (LV 45 technicians)
- Certified and trained technicians in all markets
- More than 2 000 m² service space
- 24/7 service in all markets.

Monitoring for refrigeration industry:

- Energy saving solutions
- Prevention of failures
- Prevention of product loss in refrigerated areas.

Split of technicians

- REF
Tecchnicians

- RIGA 12
- Daugavpils 10
- Liepāja 1

- Equipment
Tecchnicians

- RIGA 17
- Daugavpils 3
- Liepāja 1

- IT
Tecchnicians

- Riga 3
- Daugavpils 3
- Liepāja 1

- Coffee
machine
Tecchnicians

- Riga 2
- Daugavpils 2
- Liepāja 1

OUR BRAND PORTFOLIO

BIZERBA



PRINCECASTLE



Scotsman



ugolini



Retailers Food
Processing industry

HoReCa &
Fast food industry



REFERENCES

RETAIL



HoReCa & CONVENIENCE



FOOD PRODUCTION



DAYTON